

# POST HOMES

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How you finance your home is more important than ever. *PH12-13*  
**SHOW ME THE MONEY**

PHOTO COURTESY: NATIONAL POST  
David Grossman, a.k.a. the mortgage mensch (left), helped broker a loan for his client, Jake, after he was turned down by his bank at the eleventh hour. "Even with pre-approval, getting a mortgage is like building a house of cards. There are no guarantees that funds will be available and there's uncertainty up to the last minute," says Mr. Grossman.